



### **About This Presentation**

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### **About This Presentation**



#### **Financial Information**

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### **About This Presentation**



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### **Today's Presenters**



#### CorpAcq

#### Churchill

#### **Simon Orange**

#### **David Martin**

#### **Stuart Kissen**

#### **Michael Klein**







CORPORATE ACQUISITIONS



CORPORATE ACQUISITIONS



**CHURCHILL CAPITAL VII** 

#### Founder & Chairman

- Established CorpAcq in 2006
- Current role includes identifying and negotiating acquisitions in conjunction with CorpAcq partners and driving funding, strategic development and partnership
- Has been involved in funding and managing businesses and has overseen the creation and growth of several ventures that have exited successfully
- Also a Founder, Investor, and Director of BOL Foods (a company supplying food products to major retailers)

#### **Chief Executive Officer**

- Joined CorpAcq as the Finance Director in 2007 and was appointed as Chief Executive Officer in 2011
- Leads all operational matters for CorpAcq and is actively involved with subsidiary businesses
- Has had extensive involvement with the management and financial control of UK manufacturing businesses across numerous sectors
- Prior to joining CorpAcq, held a number of key positions within Nestle UK, Frank Roberts & Sons, Volex, and GEC

#### **Head of Acquisitions**

- Joined CorpAcq in 2019 as Acquisitions Manager
- Current role includes leading new business origination alongside structuring, negotiating, and executing acquisitions
- Began career at Goldman Sachs followed by 11 years at Glencore, ultimately as Head of Sugar Trading Globally
- Garnered commercial experience at Glencore managing a global physical and paper trading book as well as leading contract negotiations alongside complementary M&A activities

#### **Chairman and CEO**

- Founder and CEO of Churchill I-VII which have completed four business combinations to date
- Founder and managing partner of M. Klein and Company, which he founded in 2012
- Background in strategic advisory work was built during his 30+ year career, including more than two decades at Citi and its predecessors
- Previously CEO of Citi's institutional businesses, which had aggregate revenues of approximately \$20 billion and 65,000 employees
- Served as a private advisor to the Government of the United Kingdom in responding to the financial market crisis

## CorpAcq to Go Public in Partnership With Churchill Capital VII

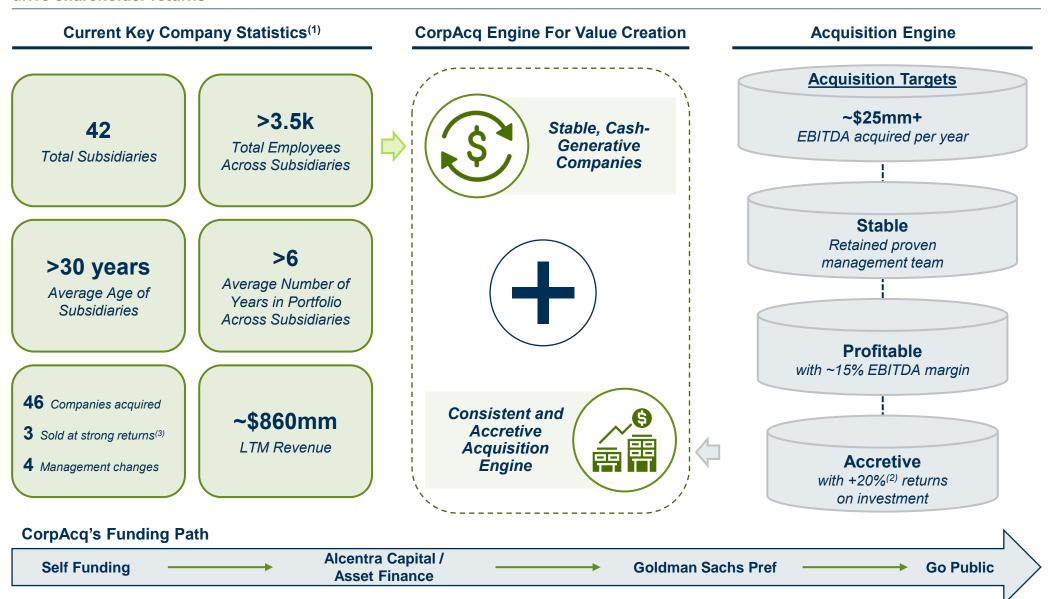


- 1
- CorpAcq to go public via a business combination with Churchill Capital Corp VII (NYSE: CVII) in a transaction anticipated to create a **differentiated acquisition platform** that offers a compelling combination of **earnings growth and attractive risk-adjusted returns with a valuation of approximately 10x 2023E Adjusted EBITDA**
- 2
- CorpAcq is a **corporate compounder anchored by a diversified portfolio of 42**<sup>(1)</sup> **small-to-medium sized enterprises** ("**SMEs**")<sup>(2)</sup> within the UK that has **stable and profitable asset-rich businesses** which from 2018 2022 delivered organic subsidiary-level Adj. EBITDA growth<sup>(3)</sup> of 7% and total Adj. EBITDA<sup>(4)</sup> growth of 17%, with 15% year-over-year Adj. EBITDA growth in 1H'23
- 3
- In partnership with Churchill Capital Corp VII, CorpAcq expects to be able to accelerate its successful platform strategy by increasing its capital deployment and acquisition pace
- 4
- Since 2006, CorpAcq has developed a track record as a "preferred buyer" for well-established, founder-led SMEs across the UK by maintaining autonomy within the businesses and investing for long-term performance
- **(5)**
- This attractive transaction structure aligns interests between CorpAcq's management team and shareholders of the postclosing combined company and offers the potential opportunity for the newly public company to pay a regular dividend from closing at an intended yield of approximately 4% at current valuation
- **6**
- Business combination is expected to close in early 2024 resulting in the opportunity for Churchill Capital Corp VII investors to become CorpAcq shareholders
- 7
- Strong shareholder alignment as sponsors are expected to forfeit and unvest more than 75%<sup>(5)</sup> of founder shares on day one with additional revesting and earn-in hurdles significantly above deal price

### The CorpAcq Platform



A diversified platform underpinned by a foundation of proven assets and supplemented by an acquisition engine that is expected to drive shareholder returns



Source: CorpAcq Management.

## CorpAcq's Acquisition Structure Focuses on Lowering Risk and Driving Returns



CorpAcq achieves consistently attractive returns on its deployed capital partially through its acquisition structures

#### **Illustrative Sample Acquisition Structure Acquisition Structure Benefits** Status as a "preferred buyer" enables CorpAcq to **Acquisition Cost** purchase founder led SMEs for attractive (Mid-Single Digits EV / EBITDA multiple) multiples **Acquisition Funding Sources** ~50% ~25% ~25% Immediate and growing Cash Debt (at Performancefree cash flow(2) for dividend Subsidiary Level) Linked Deferred Compensation Potential to add attractive returns Ability to drive +20%(1) return on cash investment from Day 1 on deployed capital Entry to public markets can provide the potential for equity-linked compensation to help drive returns

Source: CorpAcq Management.

<sup>(1)</sup> Return on cash investment for acquisitions is defined as operating income minus tax, interest and debt service divided by CorpAcq's cash investment. Return metrics for target acquisition are based on seven of CorpAcq's recently completed acquisitions between 2019-2023 and do not represent the performance of entire portfolio. Past performance is not indicative of future results. (2) Free cash flow is defined as cash flow from operations minus net CapEx. See reconciliation in appendix for definition of net CapEx.

## CorpAcq's Compounding Platform Strategy Has Delivered FCF Growth and Dividend Capacity



Combining its diversified portfolio of stable companies and a low-risk, high cash return acquisition strategy has provided the base for dividend capacity<sup>(2)</sup> growth

#### Historical Roadmap for Achieving Compounding Free Cash Flow & Dividend Growth

Attractive M&A Long-Term EBITDA **Organic EBITDA Strong Free Cash** Growth Growth **Platform** Flow<sup>(1)</sup> Growth & Dividend<sup>(2)</sup> Potential Organic + Acquisition-driven Deep pool of founder-led growth SMEs in the UK Organic GDP + top-line growth combined with operational support and exposure to essential UK end-markets

Source: CorpAcq Management. (1) Free Cash Flow is defined as Cash Flow from Operations minus net CapEx. See reconciliation in appendix for definition of net CapEx. (2) Dividend capacity is defined as Free Cash Flow.

### CorpAcq Financial Overview<sup>(1)</sup>



CorpAcq has a record of organic top-line growth and cash flow generation driven by its acquisition strategy

#### **Key Financial Metrics (UK GAAP)**

16% / 4%

Revenue CAGR / Organic Revenue Growth<sup>(2,3)</sup> (2018 - 2022)

17% / 7%

Adj. EBITDA CAGR / Organic Subsidiary-Level Adj. EBITDA Growth(2,3) (2018 - 2022)

**Key Financial Metrics (IFRS)** 

12% / 15%

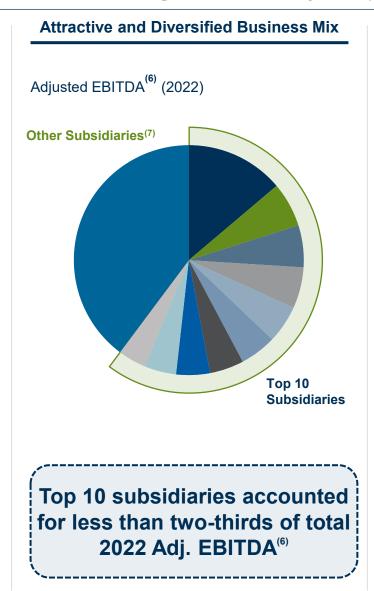
1H'23 Revenue / Adj. EBITDA Growth

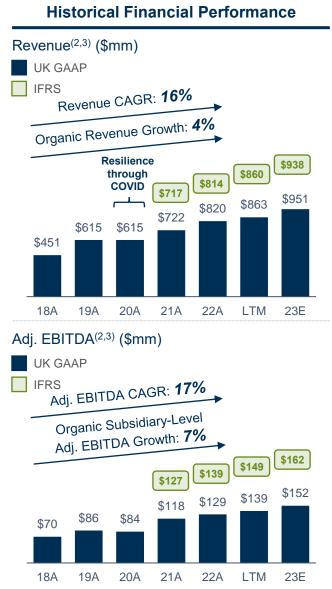
~17%

Adjusted EBITDA Margin<sup>(4)</sup> (LTM)

~16%

Adjusted Return on Invested Capital<sup>(5)</sup> (LTM)





Source: CorpAcq Management.

Note: Financial information prior to 2021 based on UK GAAP audits and have not been audited in accordance with PCAOB standards. Financial information beginning in 2021 is presented based on both UK GAAP and IFRS audits. LTM as of 6/30/2023. FY2023E financials are estimates from CorpAcq Management. Assumes USD:GBP exchange ratio of 1.286:1. (1) Past performance is not an indication of future results. (2) Organic growth is calculated as the aggregate growth of revenue or subsidiary-level Adj. EBITDA, as applicable, of subsidiaries that have been in the portfolio for the entirety of the compared periods. Subsidiary-level Adj. EBITDA is measured as net profit before interest, tax, depreciation and amortization and excludes management fees to CorpAcq. Management fees are fixed amounts charged by CorpAcq Limited to its subsidiaries for general corporate services. (3) CAGR and organic growth are measured from FY2018 - FY2022 10 and based on UK GAAP audits. (4) Adj. EBITDA definition and reconciliation provided in appendix. (5) Adjusted ROIC calculated as Adjusted Net Operating Profit After Taxes / Total Invested Capital; reconciliation provided in appendix. (6) Adj. EBITDA is based on IFRS audits and is measured as earnings before interest, tax, depreciation and excludes management fees to CorpAcq. (7) Includes costs allocated to corporate overhead.

## **CorpAcq's Current Portfolio Performance**



	FY2022 Reported	Incremental Contribution From FY2022 Acquisitons <sup>(1,3,6)</sup>	FY2022 Run Rate Metrics <sup>(1)</sup>	Acquisitions Signed YTD <sup>(2,3,6)</sup>
	Portfolio Companies:  34 (as of January 1st)  +  3 (acquired during year)	Comtillery Glass Centre  Total Environmental Technology  Bereco	Portfolio Companies:	EnviroCleanse Ltd & Lynton  HERITAGE  TRADE FRAMES  Carlisle Refrigeration
Revenue (£mm)	814	25	839	80
Adj. EBITDA (£mm)	139	<b>5</b> <sup>(3)</sup>	<b>144</b> <sup>(6)</sup>	<b>12</b> <sup>(3)</sup>
Adj. EBITDA Margin	17%	19%	17%	15%

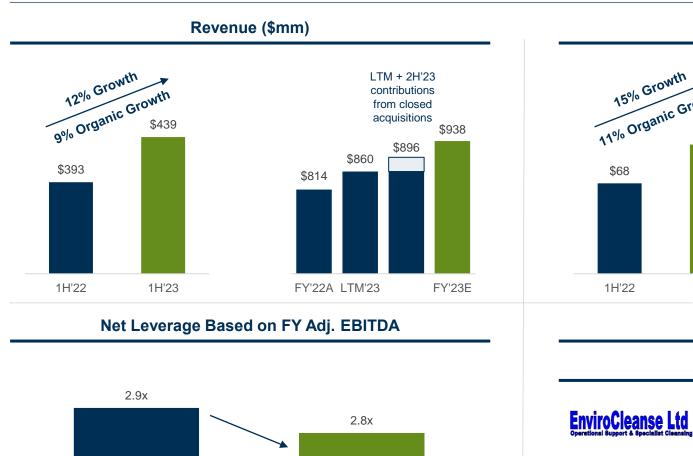
Source: CorpAcq Management.

Note: 2022 reported financial information based on IFRS audits. Assumes USD:GBP exchange ratio of 1.286:1. (1) Assumes financials as if companies were acquired as of January 1, 2022. (2) Financials for 2023 acquisitions are based on FY2022 figures. (3) Subsidiary-level Adj. EBITDA is measured as net profit before interest, tax, depreciation and amortization and excludes management fees to CorpAcq. Management fees are fixed amounts charged by CorpAcq Limited to its subsidiaries for general corporate services. (4) Adj. EBITDA definition and reconciliation provided in appendix. (5) Revenue and subsidiary-level Adj. EBITDA are based on CorpAcq management estimates. (6) Sum of FY2022 Adj. EBITDA for CorpAcq and incremental subsidiary-level Adj. EBITDA from 2022 acquisitions.

### **CorpAcq 1H'23 Performance Update**

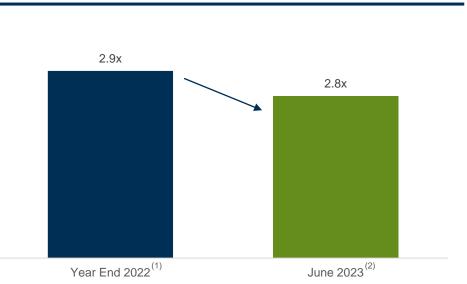


CorpAcq had a strong 1H'23 performance, delivering 12% revenue and 15% EBITDA growth led by above trend organic growth





Adj. EBITDA (\$mm)





**Acquisitions** 

Minimal contribution to 1H'23 Revenue and Adj. EBITDA due to timing of acquisitions

**2H'23 Acquisitions** 





# Partnership With Churchill Capital Corp VII Anticipated to Help Unlock CorpAcq's Next Leg of Growth







Founder-led, **scaled, profitable,** and diversified **compounder** 



**Established M&A playbook** with flexible structures in a **large pool** for potential acquisitions



**Proprietary sourcing channels** developed on the back of CorpAcq's strong reputation and trust



Perpetual ownership horizon and prudent leverage focused on long-term value creation



**Decentralized operational style** empowering management teams and fostering autonomy



**Strong free cash flow**<sup>(1)</sup> profile and potential ability to **pay dividend from closing** 



Scalable model with a track record of growth and resilience through cycles



#### **CHURCHILL CAPITAL VII**



**Aligned interests** and **complementary skills** to CorpAcq's management team and shareholders



**Strong leadership team** with **extensive networks** of corporates, advisors and investors



Access to capital with potential to accelerate CorpAcq's growth and its acquisition pace



Infrastructure to assist CorpAcq and its portfolio companies in their growth and value enhancement



**Significant experience** in capital markets, M&A, and bringing leading companies public



Lineup of former executives of S&P 500 companies with significant operational expertise across sectors



5 transactions closed with **\$10+ billion of capital** delivered<sup>(2,3)</sup>

Source: CorpAcq and Churchill Capital Corp VII Management.

## **Opportunity to Own a Differentiated Growth Story**



CorpAcq's profitable track record, growth runway, current industry positioning, lower-risk acquisition strategy, and cash flow generation to support dividends represent a differentiated investment opportunity

#### 1. Platform For Value Creation

companies and growing

Portfolio of **42** 

- Low-risk strategy of acquiring businesses to drive shareholder value
- B Existing diversified portfolio of UK SMEs
- Systematic approach for targeted support
- (Preferred buyer" status with targets drives accretive values
- E Established, reputable owner-manager since 2006

#### 2. Tangible Growth Drivers

L4Y Adj. EBITDA CAGR of **17**%<sup>(1)</sup>

- A Consistent organic growth tied to essential end-markets
- B Established playbook and tight parameters for acquisitions
- Access to capital designed to accelerate acquisition pace
  - Deep near- & long-term pipeline of attractive local UK businesses
  - E Increase target size and extend geographic reach to US

## 3. Compelling Profile for Compounding Returns

Adj. EBITDA Growth +
Acquisitions + Dividends
= Long-Term
Shareholder Value

- Compelling financial profile designed to deliver compounding returns
- Attractive entry point with a differentiated story
- Potential for high riskadjusted return on cash investment<sup>(2)</sup>
- Potential strong dividend yield from closing
- Management "skin in the game" ensures alignment of interest post-closing

Source: CorpAcq Management.

<sup>(1)</sup> Based on UK GAAP audits and has not been audited in accordance with PCAOB standards. (2) Return on cash investment for acquisitions are defined as operating income minus tax, interest and debt service divided by CorpAcq's cash investment. Return metrics for target acquisition are based on seven of CorpAcq's recently completed acquisitions between 2019-2023 and do not represent the performance of entire portfolio. Past performance is not indicative of future results.





### **Proven Strategy to Drive Value Creation**



CorpAcg's value creation ability has been refined since 2006 into a well-oiled acquisition and operations machine



Employs a lower-risk strategy to acquire stable and profitable founder-led SMEs with operating track records



**Established** and **profitable** 



Retention of founders and management teams ensures continued entrepreneurial approach

Aligned interests with founder-sellers post-acquisition

Drives "preferred buyer" status



Helps drive organic growth across portfolio

~7%<sup>(2,3)</sup> Organic subsidiarylevel Adj. EBITDA

growth

**Cross-selling** opportunities



Leverages scale to **professionalize portfolio companies** 

Back office support

Deploy best practices across portfolio



M&A track record and market reputation as a "preferred buyer"

**17%**<sup>(3)</sup> Adj. EBITDA growth

>20%<sup>(4)</sup>
Return on cash investment

Source: CorpAcq Management.

Note: Financials based on UK GAAP audits and has not been audited in accordance with PCAOB standards. (1) As of 6/30/2023. (2) Organic growth is calculated as the aggregate growth of subsidiary-level Adj. EBITDA of subsidiary-level Adj. EBITDA is measured as net profit before interest, tax, depreciation and amortization and excludes management fees to CorpAcq. Management fees are fixed amounts charged by CorpAcq Limited to its subsidiaries for general corporate services. (3) Growth is measured from 2018-2022. (4) Return on cash investment for acquisitions are defined as operating income minus tax, interest, and debt service divided by CorpAcq's cash investment. Return metrics for target acquisition are based on seven of CorpAcq's recently completed acquisitions between 2019-2023 and do not represent the performance of entire portfolio. Past performance is not indicative of future results.



## **Diversified Portfolio of Strong UK SMEs**



42<sup>(1)</sup>
Portfolio
companies and
management

teams

Portfolio of 42 businesses and counting creates diversification and helps mitigate risk through cycles

#### **Select End Markets Served**

#### **Business & Management Diversity**

Residential **Industrials** Non-residential Repair & Remodel Infrastructure **Transport Manufacturing** Oil & Gas Services Chemicals **Consumer Goods** 

Diversified and large end markets help contribute to overall portfolio risk mitigation



## CorpAcq's Systematic Support Drives Business Focus for Subsidiaries...



Decentralized and scalable structure allows autonomy for portfolio companies while adding value

#### **CorpAcq Organizational Overview**

#### **Nick Cattell** Steve Scott Stuart Kissen Simon Orange **David Martin** Chairman CEO **CFO** COO Acquisitions Deal generation / **Finance Operations** acquisition team Property and Health and Investor Administration **Purchasing** Leasing Safety **Directors** Portfolio Companies

**How CorpAcq Helps in Professionalizing Businesses** 

- 1 Investor Director appointed to the board of each portfolio business to oversee and assist
- A strong, transparent, mutually beneficial relationship built with the business through ongoing communication across teams
- Monthly board meetings attended by the Investor Director and COO with the business
- 4 Consistent reporting frameworks and best practices developed since 2006

Allows founders to focus on and grow their business

Access to bank accounts, Companies House and other key information points obtained to ensure effective governance

Source: CorpAcq Management.



## ...And is Expected to Continue to Drive Top-Line Growth and Margin Expansion

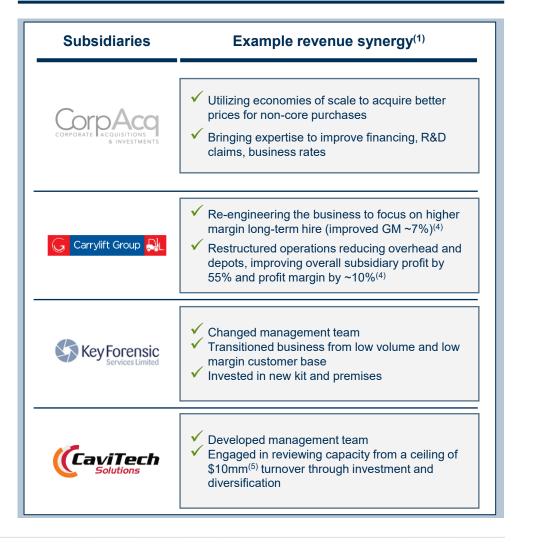


Combination of revenue upside and back-office functions optimization across portfolio companies is key to bringing the business to the next level

#### **Growth Levers**

#### **Targeted Support**

#### **Subsidiaries** Example revenue synergy(1) **New Customer / End Market Introduction** ✓ Facilitated knowledge and best-practice sharing by WPI METCALFE V allowing Metcalfe to diversify its workstreams into Civil Engineering ✓ FMG subcontracting specialist work to Olympus and Olympus leveraging machine supplier discounts negotiated by FMG, benefiting both companies ✓ Assisted Hessle in introducing an industrial forktruck division in 2012, now contributing ~19%(2) of revenues OLYMPUS ENGINEERING and contributing to ~100% subsidiary profit growth over 10 years(3) // Hessle Cross Selling(1) 🕞 Carrylift Group 🗛 **DGP** ✓ Carrylift, DGP, Gray, Hessle, and GM Leitch share grayforklift .::: marketing tools and engineering to win national contracts by offering coverage of the whole country Hessle ✓ Opportunities to offer a broader range to customers by GM LEITCH drawing on the greater portfolio of equipment ✓ Glasscraft and Shepley cross sell glass for sealed units glass craft





## "Preferred Buyer" Status on the Back of Management-Empowered Value Proposition



CorpAcq's status as a "preferred buyer" status and patience is key to driving accretive acquisitions

#### **Preserving the Entrepreneurial Spirit**

- CorpAcq focuses on keeping founder management teams in place and allows them to continue to execute successful business strategy after acquisition
- ✓ Management teams can benefit from CorpAcq's deep commercial experience, portfolio knowledge, and best practices to achieve next level growth
- ✓ CorpAcq supports investment into business and management for long-term performance, rather than deploying quick, short-sighted, cost cutting initiatives often employed by trade buyers or PE firms
- ✓ Succession plans are established for each portfolio company to help ensure smooth transition in management roles post-retirement of founders

#### ~17 years<sup>(1)</sup>

Average length of current management teams in place at select subsidiaries

#### ~80%(2)

Retained owner
managers at acquisition
still actively engaged in
business

#### ~95%(3)

At least one member of underlying management still in place across portfolio post-acquisition



Forming deep relationships with and allowing independent businesses to execute their own strategy enables CorpAcq to purchase off-market assets for attractive multiples

#### "Preferred Buyer" Status



Strong reputation paired with indepth industry and geographical knowledge



Strategic partner interested in longterm performance and not forced to sell the business to satisfy any PElike fund returns



Allows successful businesses to continue to thrive independently



Support in business **professionalization** 



Opportunities to extract **operational synergies** via cross-fertilization with other portfolio companies

Source: CorpAcq Management

(1) Based on subset of 22 subsidiaries with available data. (2) Portfolio company is considered to have vendors still in place post-acquisition if one of the original vendors is still engaged in some capacity; measured across all 42 current businesses. (3) Management is considered to be still in place post-acquisition if one of the original managers is still engaged in some capacity; measured across all 42 current businesses.



## **Established and Reputable Owner & Management Team...**



Relationship-focused management team creates opportunities to find target companies through existing networks

- Highly qualified executive leadership team, led by Simon Orange, who identified the potential in the UK SME market and founders' reluctance to sell to PE and trade buyers
- Management form **deep relationships with subsidiaries**, understanding their vision and giving them autonomy in running their business this allows management **to purchase off-market assets for attractive multiples**
- Senior management brings together the necessary commercial knowledge, extensive networks, and operational awareness to make successful acquisitions

Si	mon Ora	ange David M	artin	Nick Cattell	Steve	Scott Stuar	t Kissen
	Founder Chairma			Chief Financial Officer	Chief Op Offi	•	ead of uisitions
	17 years	16 yea	rs	10 years	11 ye	ears 4	years
Graham Pilkir	ngton	Owen Hyland	Mike Moo	ore Paul I	Middlehurst	Paul Baird	Graham Young
Senior Inves Director	tor	Head of Operational Finance	Group Final Managel		up Health & ety Officer	Group HR Manager	Head of Properties Leasing
17 years		4 years	9 years		4 years	8 years	13 years

Source: CorpAcq Management.



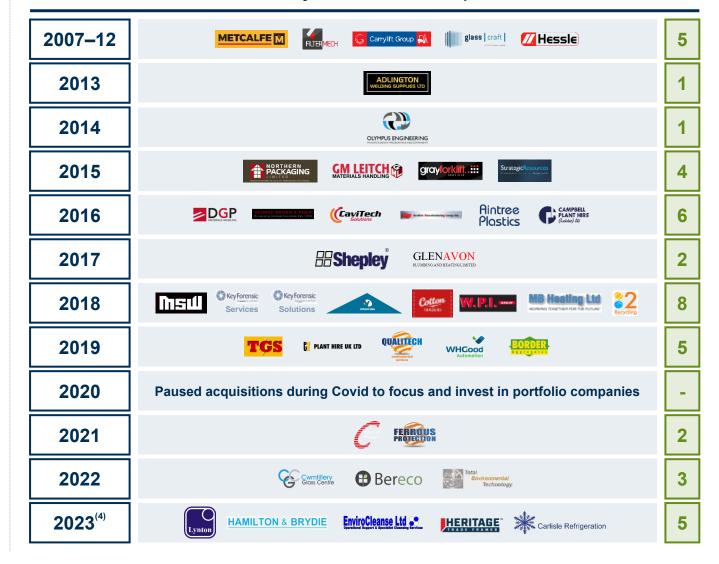
## ...With Track Record of Delivering Growth<sup>(1)</sup>



Strong organic growth compounded with disciplined M&A that has diversified and enhanced the CorpAcq platform

### Adj. EBITDA Growth Breakdown \$mm 15% L4Y CAGR (%) 1H'23 Growth(2) +17% Reported \$149 +7% Average Subsidiary-\$139 \$139 Level Adj. EBITDA Growth<sup>(2,3)</sup> \$129 \$34 **UK GAAP IFRS** \$25 \$70 FY18A Organic<sup>(2)</sup> M&A FY22A LTM

#### **History of Portfolio Build-Up**



Source: CorpAcq Management.





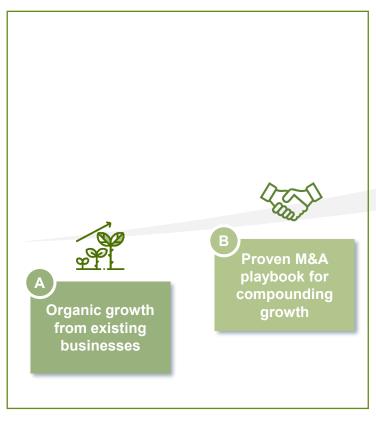
## **Multiple Opportunities to Drive Future Growth**

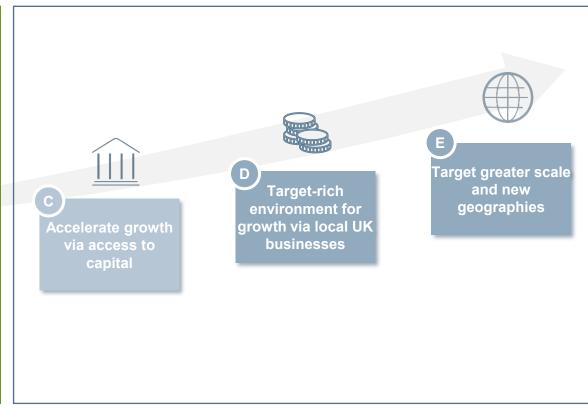


Combination of strong organic foundation and M&A playbook aims to deliver compounding long-term performance

#### **Grow Core Initiatives**

#### **Expand the Core: M&A and Targeted Support**







Secular trends in core business



Continue accretive M&A strategy



Accessing liquid, public markets capital



Large pipeline of opportunities



Scale the model to larger transactions and to the US



## **Supported by Attractive Industry Trends in the UK**



#### Select End Markets Served

Residential

**Industrials** 

Non-residential

Repair & Remodel

Infrastructure

**Transport** 

Manufacturing

Oil & Gas Services

**Chemicals** 

Consumer Goods

#### **UK** is a Large and Attractive Market

\$3.2tn

4.2%

2022 GDP

2022-27E Nominal GDP CAGR

3.7%

**5.5mm** 

2022 Unemployment Rate

Private Businesses

#### Favorable UK Industry Trends in CorpAcq's End-Markets

#### **Key Underlying Macro Trends:**

- SMEs have grown faster than total UK private business turnover<sup>(1)</sup>
- UK is seeing an acceleration in net migration into the region driven by non-EU nationals via special visa programs

#### **UK Policy Growth Drivers:**

- "Levelling Up": UK government investing in infrastructure that aims to support and drive job growth in the Northern region of the UK (where CorpAcq businesses operate)
- Example initiatives include:
  - ✓ Project Gigabit: \$6.4bn to improve broadband capabilities across the UK, with disproportionate share of investment outside of London and the South
  - ✓ \$6.1bn infrastructure investment in towns across the UK
  - ✓ Commitments to improve transport in eight cities outside of London, amounting to \$7.3bn



## **Tried and Tested M&A Playbook**



CorpAcq has a strong investment methodology and track record

#### **Established Acquisition Strategy**



#### **Excellent Execution**



#### **Attractive Portfolio Statistics**



#### **Acquisitions**

 Generate self-originated, off-market acquisition opportunities

 Target strong companies with long operating histories



### Targeted Support

- Retain existing management teams
- ✓ Support strategic direction
- Develop high operational efficiency



#### Reinvestment

✓ Reinvest for continued growth

#### **Acquisition Criteria**

- ✓ Founder-led profitable business with long operating history
- ✓ Strong management team, committed to next phase of growth
- ✓ High barriers to entry
- ✓ EBITDA in the range of \$1m \$32m<sup>(3)</sup>
- ✓ Target EBITDA margin >15%
- ✓ Highly cash-generative
- ✓ Attractive entry EBITDA multiple to achieve 20% returns target



**17** 

Acquisitions completed in the L5Y<sup>(1)</sup>

~\$4.1mm

Average subsidiary-level Adj. EBITDA<sup>(2)</sup> in FY2022

17%

LTM Adjusted EBITDA margin<sup>(4)</sup>

~16%

LTM Adjusted ROIC<sup>(4)</sup>

Source: CorpAcq Management.



## Significant New Capital to Accelerate Growth



Churchill transaction provides capital to optimize CorpAcq's balance sheet and fuel future growth with a wider acquisition range

#### **Capital Raised in Churchill Transaction**

## \$606mm Cash in Trust<sup>(1,2)</sup>

#### **Transaction Uses**

	1	Redeem preferred equity
_		

2 De-lever / fund cash to balance sheet

3 Fund partial secondary to shareholders

#### Pro Forma Capital Structure<sup>(2)</sup> (\$ in mm)

Gross Debt	517
Pro Forma Gross Debt / FY2023E Adj. EBITDA	3.2x
Pro Forma Cash <sup>(3)</sup>	192
Net Debt	325
Pro Forma Net Debt / FY2023E Adj. EBITDA	2.0x

Conservative Net Leverage 2.0x
Net Leverage(2,3,4)

Significant Dry Powder ~\$192mm

Cash on Balance Sheet(2,3)

Source: CorpAcq and Churchill Capital Corp VII Management



## Target-Rich Environment and Pipeline for Growth

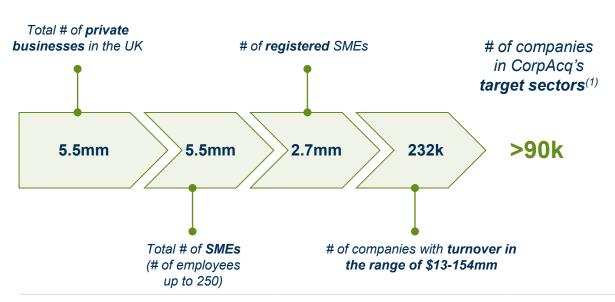


CorpAcq has a deep pool in their existing target areas to expand the business via acquisitions

#### Large White Space in the UK Private Business Market...

- ✓ There are a total of ~5.5mm private sector businesses in the UK
  - # of private businesses grew at c. 1.4% over the last 10 years
  - Aggregate turnover is ~\$5,400bn
- ✓ Aligned with CorpAcq's subsidiaries in construction, manufacturing, industrials, oil & gas services, transport, and consumer

#### **UK Total Addressable Market of More Than 90k Potential Acquisition Targets**



#### ...Fueling Acquisition Pipeline(2)

#### **Current Prospects**

Number: **36** EBITDA: **\$207mm** 

#### **Active Dialogue**

Number: 19 EBITDA: \$76mm

Advanced
Discussions
Number: 10
EBITDA:

\$47mm

Source: CorpAcq Management. UK National Statistics.

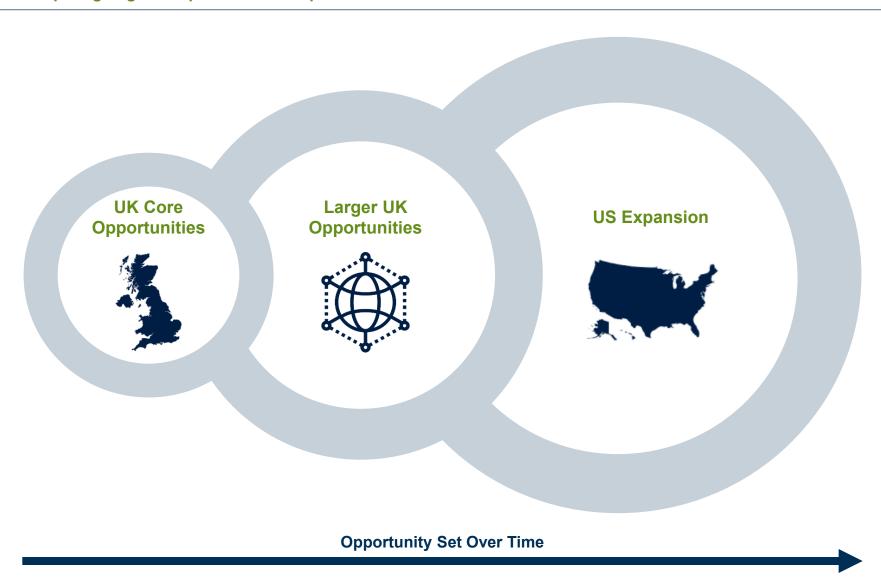
Note: Assumes USD:GBP exchange ratio of 1.286:1. (1) Includes (i) Construction, (ii) Professional, Scientific and Technical Activities, (iii) Administrative and Support Service Activities. (2) Pipeline status is as of 6/30/2023 and reflects prospective acquisitions not guaranteed to close or result in EBITDA gains for CorpAcq.



## Target Larger Transactions and Scale Model to the US



CorpAcq has a deep set of potential targets in its core UK market and over time will also have the opportunity to expand into acquiring larger companies and companies in the US market





### CAPITAL VII CORPAC

## **Compelling Set-Up to Seek Compounding Returns**

CorpAcg's platform and upside levers provide several compelling opportunities that aim to compound returns to investors

**3A Compelling Financial Profile** For Compounding **3B Attractive Entry Point** With Total Return Strategy **High Risk-Adjusted Cash Returns** Via Lower-Risk 3C **Acquisition Strategy** 3D Strong Dividend Capacity<sup>(5)</sup> Potential **Significant Skin-in-the-Game** of CorpAcq Management 3E **Ensures Alignment with Shareholders** 

Top-line Growth + Cash Flow Generation + Acquisitions + Dividends

**Pro Forma Enterprise Value of ~\$1.7bn**<sup>(1)</sup>

Potential for >20% annual
Return on Cash
Investment<sup>(2)</sup>

Target >50%
Payout Ratio<sup>(3)</sup>

~48% Pro Forma Existing
Ownership<sup>(4)</sup>

Source: CorpAcq Management.

Note: Assumes USD:GBP exchange ratio of 1.286:1. (1) See Proposed Transaction Overview page for further valuation details. (2) Return on cash investment for acquisitions are defined as operating income minus tax, interest and debt service divided by CorpAcq's cash investment. Return metrics for target acquisition are based on seven of CorpAcq's recently completed acquisitions between 2019-2023 and does not represent the performance of entire portfolio. Past performance is not indicative of future results. (3) Payout Ratio defined as % of (Cash Flow from Operations less net CapEx). See appendix for reconciliation of net CapEx. (4) Assumes no additional redemptions from cash in trust and redemption of CorpAcq preferred and up to \$257mm of secondary proceeds after a minimum of \$129mm cash to the balance sheet. Excludes any shares subject to price vesting thresholds. Pro Forma ownership is not guaranteed and subject to change. (5) Dividend capacity is defined as Free Cash Flow.



## Compounding Platform Strategy has Delivered FCF Growth and Dividend Capacity



Combining its diversified portfolio of stable companies and a low-risk, high cash return acquisition strategy has provided the base for dividend capacity<sup>(2)</sup> growth

#### Historical Roadmap for Achieving Compounding Free Cash Flow & Dividend Growth

Organic EBITDA Growth	Attractive M&A Platform	Long-Term EBITDA Growth	Strong Free Cash Flow <sup>(1)</sup> Growth & Dividend <sup>(2)</sup> Potential
	Deep pool of founder-led SMEs in the UK	Organic + Acquisition-driven growth	
Organic GDP+ top-line growth combined with operational support and exposure to essential UK end-markets			

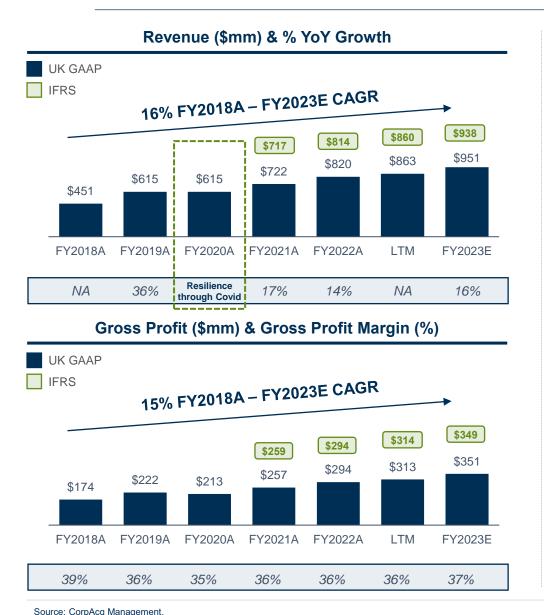
Source: CorpAcq Management. (1) Free Cash Flow is defined as Cash Flow from Operations minus net CapEx. See reconciliation in appendix for definition of net CapEx. (2) Dividend capacity is defined as Free Cash Flow.

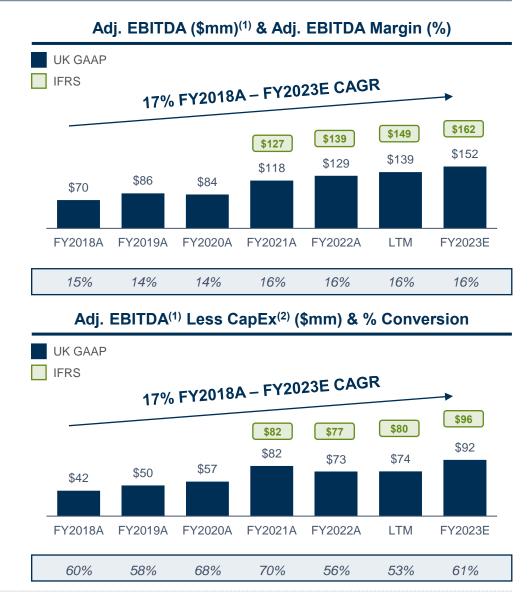


## **Top-Line Growth and Margin Expansion**



Management has consistently grown the CorpAcq platform with a focus on revenue and cash flow generation





Source: Corpacq Management.

Note: Financial information prior to 2021 is based on UK GAAP audits and has not been audited in accordance with PCAOB standards. Financial information beginning in 2021 is presented based on both UK GAAP and IFRS audits. LTM as of 6/30/2023. FY2023E financials are estimates from CorpAcq Management. Assumes USD:GBP exchange ratio of 1.286:1. (1) Adj. EBITDA definition and reconciliation provided in appendix. (2) CapEx includes net cash spend for tangible assets and CapEx funded by hire purchases excluding for one-time CorpAcq Property purchases. See appendix for reconciliation.



### **Capital Structure Overview**



CorpAcg's capital structure post-transaction expected to optimize to pursue future acquisition targets

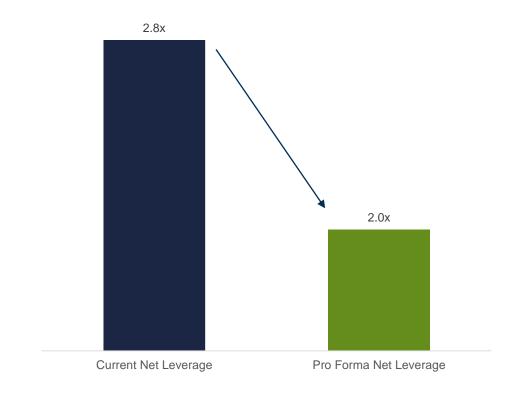
#### **Illustrative Pro Forma Capitalization (\$mm)**

#### Assumes no additional redemptions

	Current <sup>(3)</sup>	Pro Forma <sup>(7)</sup>
Debt:		
Revolving Credit Facility	-	-
Existing Term Loan <sup>(1)</sup>	253	-
Total Other Debt <sup>(2)</sup>	253	253
New Term Loan Facility	-	253
Total Debt <sup>(3)</sup>	506	506
(+) Debt for Acquisitions since June 2023 <sup>(4)</sup>	11	11
Adjusted Total Debt <sup>(5)</sup>	517	517
(-) Cash <sup>(3)</sup>	(63)	(192)
Adjusted Net Debt <sup>(6)</sup>	454	325

#### Net Leverage<sup>(8)</sup> Based on FY2023E Adj. EBITDA<sup>(9)</sup>





- Repayment of existing preferred and term loan facility as part of transaction
- Capital structure at close positions CorpAcq favorably to continue to pursue future attractive acquisition targets and expand its reach
- Pro forma net leverage reduced from 2.8x to 2.0x<sup>(4)</sup> based on FY2023E Adj. EBITDA of \$162mm

Source: CorpAcq Management.

Note: Financials based on IFRS audits. FY2023E financials are estimates from CorpAcq Management. Assumes USD:GBP exchange ratio of 1.286:1. (1) Reflects term loan balance amount rather than face value. (2) Includes all interest-bearing loans, excluding preference shares and Alcentra term loan, as well as deferred consideration and lease liabilities. (3) Current balances are as of 6/30/2023. (4) Management estimate for debt includes recently completed acquisitions since 6/30/2023. (5) Adjusted total debt is debt balance as of 6/30/2023 plus any debt for acquisitions completed since 6/30/2023. (6) Adjusted net debt is adjusted total debt less cash balance as of 6/30/2023. (7) Pro Forma balances assume no additional redemptions from cash in trust and subtracting from fees & expenses excluding taxes, redemption of CorpAcq preferred and then up to \$257mm of secondary proceeds after a minimum of \$129mm cash to the balance sheet; actual available amount for secondary proceeds may vary depending on the amount of redemptions. (8) Net Leverage is calculated as Adjusted Net Debt / FY2023E Adj. EBITDA definition and reconciliation provided in appendix.



## Market Leadership Analysis – Key Comparable Companies Deep Dive



Closest comparable companies have slightly different acquisition strategies based on industry, value-add, and multiples paid, but execution is a key factor

#### CorpAcq vs. Key Public Peers

Primary End-Markets	CorpAcq	ADDTECH	<b>///</b> Indutrade	LIFCO	DIPLOMA	BEIJER • ALMA
Diversified Industrials	<b>√</b>	<b>√</b>	✓	✓	✓	✓
Trade						✓
Life Sciences			✓	✓	$\checkmark$	
Other	✓	$\checkmark$	✓			✓
Key Geographies	UK	Nordics, DACH, UK	Global (>30 Countries)	Global (>30 Countries)	North America, Europe, Australia	Europe, Asia, North America
M&A Approach						
# of Portfolio Companies	(1) 42	156	238	211	142	39
# of Acquisitions Per Year	~3	~10	~15	~10	~10	~5
Target Business Size	~\$1-30mm EBITDA	~\$5-15mm Revenue / ~\$1-3mm EBITA	~\$5-15mm Revenue / ~\$1-3mm EBITA	~\$1-40mm Revenue	~\$1-35mm Revenue / ~\$1-7mm EBIT	~\$5-65mm Revenue / ~\$1-7mm EBIT
Financial Metrics						
Equity Value (\$mm)	\$1,246	\$4,822	\$7,778	\$9,701	\$4,735	\$1,051
3Y EPS CAGR ('19 - '22)	20.1% (3)	19.6%	21.7%	22.7%	16.0%	9.9%
LTM Dividend Yield	Dividend to commence at close	1.3%	1.2%	1.0%	1.9%	2.3%
TEV / FY2023E EBITDA	10.4x	18.0x	16.2x	17.8x	15.5x	10.7x
TEV / FY2024E EBITDA	NA	17.4x	15.8x	18.7x	14.1x	9.8x

Source: Company filings and websites; market prices as of 11/15/2023.



## Market Leadership Analysis – Key Financial Metrics



Deep comparable universe creates a compelling starting point for CorpAcq's entrance into the public markets

-	Sales Growth	EBITDA Growth	EPS CAGR	EBITDA Margin	Net Debt / EBITDA	ROIC
	FY2018 - FY2022	FY2018 - FY2022	3-Year <sup>(1)</sup>	LTM <sup>(2)</sup>	LTM <sup>(2)</sup>	LTM <sup>(2)</sup>
Corp <b>Acq</b>	17%	19%	<b>20</b> % <sup>(3)</sup>	<b>17%</b> <sup>(4)</sup>	3.0x / 2.2x <sup>(5)</sup>	<b>16%</b> <sup>(6)</sup>
ADDTECH	17%	26%	20%	15%	1.6x	19%
<b>III</b> Indutrade	13%	19%	22%	18%	1.7x	15%
LIFCO	16%	21%	23%	25%	1.3x	15%
DIPLOMA	22%	27%	16%	21%	1.1x	15%
BEIJER•ALMA	7%	9%	10%	18%	1.9x	11%
Comparables Average	15%	20%	18%	20%	1.5x	15%

Source: CorpAcq Management, FactSet market data as of 11/15/2023.

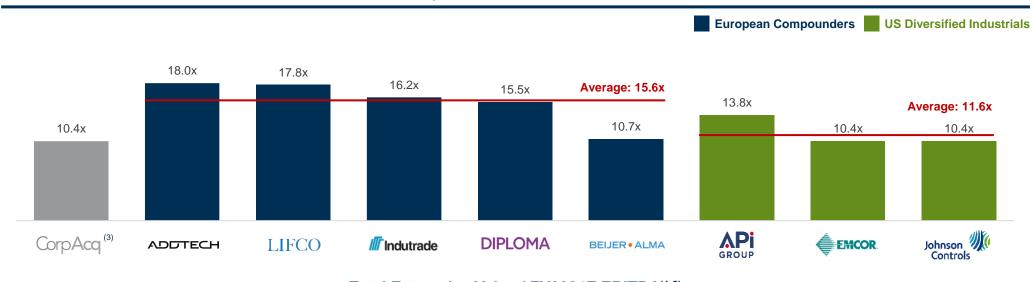
<sup>(1)</sup> Period of FY2019 – FY2022. (2) LTM figures as of 6/30/2023. (3) Reflects net income CAGR (adjusted for non-controlling interest) rather than EPS. CorpAcq figure based on UK GAAP audits and has not been audited in accordance with PCAOB standards. (4) CorpAcq 2022 EBITDA margin based on IFRS audits. (5) CorpAcq Net Debt / EBITDA based on IFRS audits. 2.2x reflects pro forma net balance assuming no additional redemptions and after subtracting from fees & expenses excluding taxes, redemption of CorpAcq preferred and then up to \$257mm of secondary proceeds after a minimum of \$129mm cash to the balance sheet. (6) ROIC for CorpAcq is based on IFRS audits and is calculated as Adjusted Net Operating Profit After Taxes / Total Invested Capital; reconciliation provided in appendix.



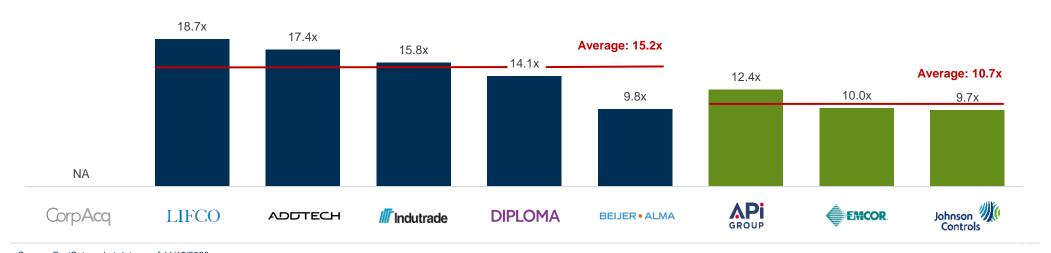
# **Attractive Entry Valuation – Discount to Other Acquisitive Companies**







### Total Enterprise Value / FY2024E EBITDA(1,2)



Source: FactSet market data as of 11/15/2023.

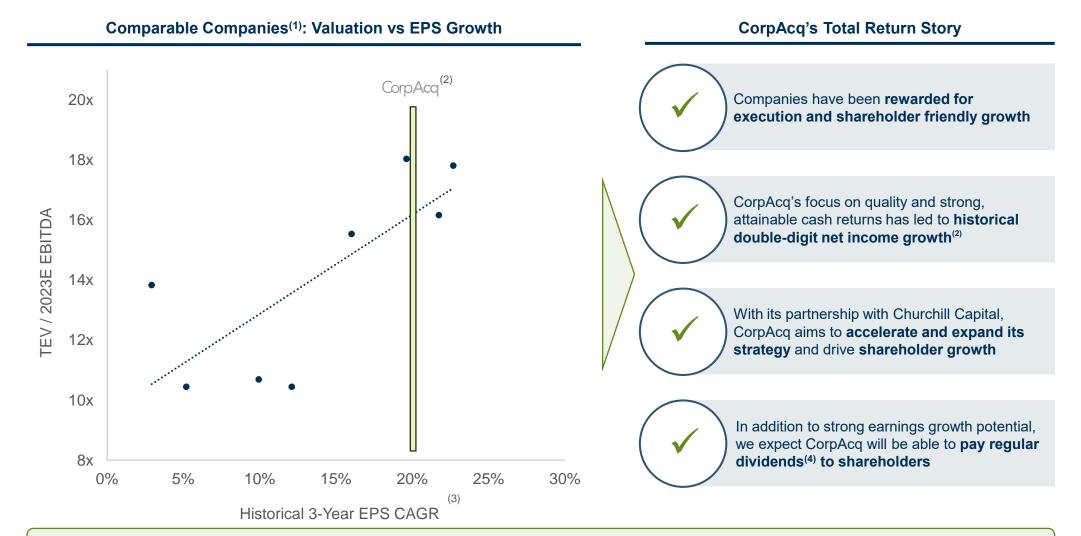
(1) Metrics reflect non-GAAP financial measures. (2) Enterprise Value is based on fully diluted shares outstanding. (3) Based on Adjusted EBITDA. 2023E Adj. EBITDA is an estimate from CorpAcq Management based on IFRS audits.



# **Total Return Story Fueled by Acquisitions**



CorpAcq offers an opportunity to own a growth platform strategy that has generated high risk-adjusted returns at an attractive valuation



Acquisitions at Mid-Single Digits EBITDA multiples have led to high cash returns and earnings growth

Note: CorpAcq financials based on UK GAAP audits and has not been audited in accordance with PCAOB standards. (1) Comparable companies include those with positive L3Y EPS growth (Beijer Alma, EMCOR, Diploma, Addtech, Indutrade, Johnson Controls, APi Group, and Lifco). (2) Reflects net income CAGR (adjusted for non-controlling interest) rather than EPS. (3) EPS CAGR measures annual EPS growth from FY2019A-FY2022A. EPS is calculated as GAAP Net Income / fully diluted shares outstanding. (4) Dividend capacity is defined as Free Cash Flow.

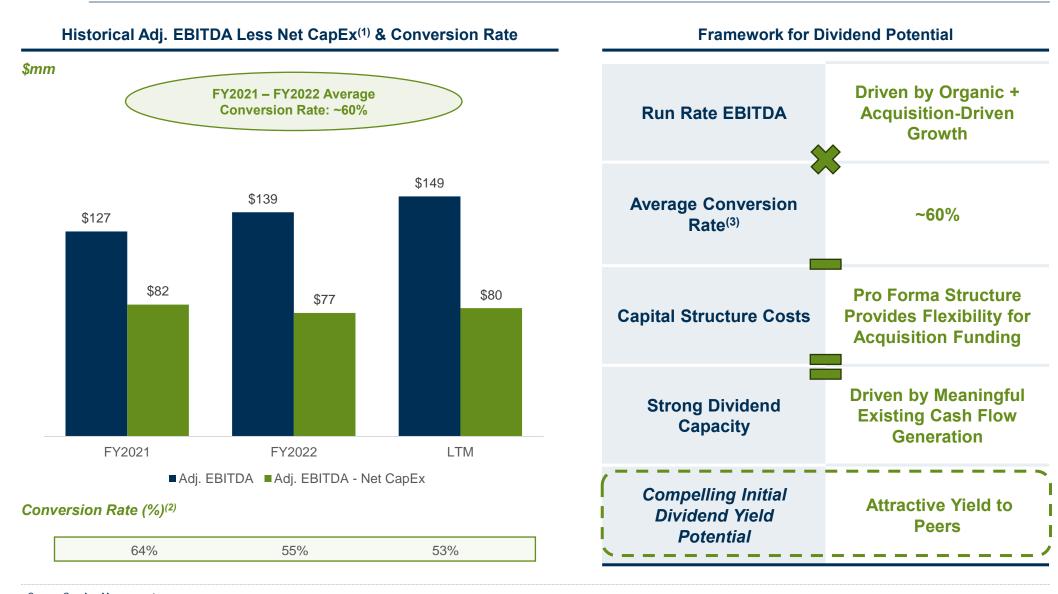
Source: FactSet as of 11/15/2023.



# **Compelling Cash Profile Should Provide a Strong Capital Returns Story from Inception**



CorpAcq's strong cash generation aims to provide significant dividend capacity that is expected to grow with the portfolio



Source: CorpAcq Management.

Note: Financials based on IFRS audits. LTM as of 6/30/2023. Adjusted EBITDA and net CapEx are Non-GAAP measures. See appendix for definition and reconciliation. Assumes USD:GBP exchange ratio of 1.286:1. (1) Net CapEx includes net cash spend for tangible assets and additions of tangible assets funded by hire purchases excluding for one-time CorpAcq Property purchases. (2) Conversion Rate % is Adj. EBITDA – Net CapEx / Adj, EBITDA. (3) Average Conversion Rate is based on the average conversion % from 2021-2022.





### **Proposed Transaction Overview**

### **Illustrative Transaction Sources and Uses**

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Sources		Uses	
		1 Total Preferred Redemption Cost <sup>(3)</sup>	\$207
\$606mm		2 Estimated Fees & Other Expenses (4)	\$59
Cash in Trust <sup>(1,2)</sup>		3 Minimum Cash to CorpAcq Balance Sheet <sup>(5)</sup>	\$129
		4 Resulting Secondary Proceeds <sup>(6)</sup>	\$212
Illustrative Post-Money Valuation at Annour	ncement	Transaction Highlights	
	\$1,246	<ul> <li>Transaction Highlights</li> <li>Expected refinancing of existing \$257mm terfacility</li> </ul>	erm loan
-		Expected refinancing of existing \$257mm tell	erm loan
Post-Money Equity Value <sup>(7)</sup>	\$1,246	Expected refinancing of existing \$257mm ter facility	
Post-Money Equity Value <sup>(7)</sup> (+) Pro Forma Debt	\$1,246 \$517	<ul> <li>Expected refinancing of existing \$257mm terfacility</li> <li>Pro forma enterprise value of \$1,688mm</li> <li>Excess cash to balance sheet expected to hear the expected</li></ul>	nelp fund

Source: CorpAcq Management.

Note: Financials based on IFRS audits. Assumes USD:GBP exchange ratio of 1.286:1. Debt balances as of 6/30/2023, adjusted for recently completed acquisitions since June 30, 2023. (1) CVII cash-in-trust was US \$606mm as of August 31, 2023. (2) Assumes no additional redemptions. (3) Based on \$171mm principal balance as of 8/31/2023 and includes ~\$36mm of costs related to the early redemption of the preferred; subject to change. (4) Excludes taxes. (5) Use of proceeds includes adding at least \$129 million cash to CorpAcq balance sheet as long as the minimum cash condition for \$350 million proceeds net of fees and expenses is satisfied (6) Actual available amount for secondary proceeds may vary depending on the amount of redemptions. (7) Assumes 15mm founder shares forfeited and excludes the impact of 7.4mm and 4.7mm founder shares that are unvested at close and subject to vesting if share price remains at or above \$11.50 per share and \$15.00 per share, respectively, for 15 of 60 days. Excludes warrants and potential earn-in shares. (8) Pro forma cash balance assumes \$63mm as of June 30, 2023 plus cash from trust after subtracting from fees & expenses excluding taxes, redemption of CorpAcq preferred and then up to \$257mm of secondary proceeds after a minimum of \$129mm cash to the balance sheet; assumes no additional redemptions. (9) Non-Controlling interest is the estimated cost to acquire any outstanding minority interests of its subsidiaries based on contractual agreements (i.e. "Gross obligation under put option"). (10) Transaction closing is subject to a minimum cash closing condition.



# CorpAcq's Compelling Public Investment Thesis

Opportunity to own an attractive and differentiated investment / acquisition platform that provides a compelling combination of top-line growth and profitability

- Differentiated opportunity to own a platform composed of UK SMEs with a **proven acquisition** model that generates high risk-adjusted cash returns supported by mature, stable businesses
  - Experienced management team that has executed and proven CorpAcq's repeatable and scalable acquisition strategy
- Attractive and successful SME acquisition strategy that can be augmented with a public currency to move into even deeper acquisition markets such as the US
- Diversified portfolio of 42<sup>(1)</sup> UK businesses serving various end-markets with proven resilience to economic cycles such as Brexit and Covid challenges
- Profitable with strong top-line growth potential and cash flow generation allows for enhanced acquisition pace and dividend payouts to cultivate investor base
- Attractive entry valuation for investors sets CorpAcq up for potential expansion as execution of strategy prevails and dividends grow



# **Illustrative Sample of Portfolio Companies**



Portfolio Company	Description	Key Markets
Aintree Plastics	Manufacturer of polythene packaging for industrial & food applications	Retail, food & beverage
BORDER	Supplier of decorative aggregates, sand, gravel, slate and other stone products	Residential and non-residential RMI
Carrylift Group	Provider of logistics and trucking services	Automotive, transportation, non-residential construction
<b>Cotton</b> TRADERS	Casual clothing and footwear retailer	Apparel retail
Cwmtillery Glass Centre	Manufacturing of glass products for windows and roofs	New build and RMI residential construction
flexible Manufacturing Group Ud.	Group of sub-contracting manufacturers (machining, sheet metal and electroplating)	Healthcare, transportation, and general industrials
GLENAVON PLUMBING AND HEATING LIMITED	Contractor for heating and plumbing services	New build residential construction
C PLANT HIRE UK LTD	Provider of equipment rental services	New build residential construction
QUALITECH emicomental services	Provider of industrial cleaning services, and recycling and disposal of both non-hazardous and hazardous waste	General industrial
■W.P. L. CROUP	Contractors for civil engineering, construction and surfacing works	New build residential construction

Source: CorpAcq Management.

### **Reconciliation of Non-GAAP Financials**

\$mm



1

129

16%

139

16%

152

16%

### Commentary

### **EBITDA Adjustments Overview (UK GAAP)**

- Transaction costs associated with equity capitalization
- One-time performance expense associated with equity capitalization
- 3 Deferred consideration payments paid in shares

	FY2018A	FY2019A	FY2020A	FY2021A	FY2022A	LTM	FY2023E
Revenue	451	615	615	722	820	863	951
Net Income	2	12	0	22	26	29	34
Net Income Margin (1)	0%	2%	0%	3%	3%	3%	4%
Interest Expense	29	33	34	33	36	45	51
Tax Expense	5	5	5	14	9	8	10
Other Adjustments	(0)	(4)	(0)	-	(3)	(3)	-
Depreciation & Amortization	35	40	44	49	54	58	57
EBITDA	70	86	83	117	123	137	152
Non-core professional fees	-	-	-	-	3	-	-
Non-core capital raise costs	-	-	-	-	2	-	-

70

15%

86

14%

84

14%

118

16%

Share-based compensation

Adjusted EBITDA Margin (3)

Adjusted EBITDA(2)

### **Reconciliation of Non-GAAP Financials**

\$mm



### Commentary

### **EBITDA Adjustments Overview (IFRS)**

- Transaction costs associated with equity capitalization
- One-time performance expense associated with equity capitalization
- Deferred consideration payments paid in shares

	FY2021A	FY2022A	LTM	FY2023E
Revenue	717	814	860	938
Net Income	6	(2)	(6)	9
Net Income Margin (1)	1%	NA	NA	1%
Interest Expense	57	70	81	83
Tax Expense	14	9	10	10
Other Adjustments	-	-	-	-
Depreciation & Amortization	49	55	58	60
EBITDA	126	132	143	162
Non-core professional fees	-	3	-	-
Non-core capital raise costs	-	2	-	-
Share-based compensation	1	2	6	-
Adjusted EBITDA <sup>(2)</sup>	127	139	149	162

17%

17%

17%

18%

Adjusted EBITDA Margin (3)

### Half-Year Reconciliation of Non-GAAP Financials



### Commentary

### **EBITDA Adjustments Overview (IFRS)**

- Transaction costs associated with equity capitalization
- One-time performance expense associated with equity capitalization
- Deferred consideration payments paid in shares

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	1H'22	1H'23
Revenue	393	439
Net Income	3	(1)
Net Income Margin <sup>(1)</sup>	1%	0%
Interest Expense	29	40
Tax Expense	3	4
Other Adjustments	-	-
Depreciation & Amortization	26	30
EBITDA	62	73
Non-core professional fees	3	-
Non-core capital raise costs	2	-
Share-based compensation	1	5
Adjusted EBITDA <sup>(2)</sup>	68	78
Adjusted EBITDA Margin (3)	17%	18%

## CHURCHILL CORPACQ

## Reconciliation of Non-GAAP Financials (Cont'd)

### \$mm

### **CapEx Calculations (UK GAAP)**

	FY2018A	FY2019A	FY2020A	FY2021A	FY2022A	LTM	FY2023E
Payments for PP&E	40	57	40	54	62	69	60
(-) Proceeds from Sale of PP&E	(20)	(26)	(22)	(27)	(25)	(29)	(32)
(+) Additions - Hire Purchase <sup>(1)</sup>	8	11	8	16	20	25	31
(-) One-Time Property Purchases	-	(6)	-	(7)	-	-	-
Net CapEx	28	36	27	35	57	65	60

### **CapEx Calculations (IFRS)**

	FY2021A	FY2022A	LTM	FY2023E
Payments for PP&E	54	62	69	65
(-) Proceeds from Sale of PP&E	(33)	(34)	(37)	(35)
(+) Lease Liabilities	31	35	38	36
(-) One-Time Property Purchases	(7)	-	-	-
Net CapEx	45	63	70	66

# Reconciliation of Non-GAAP Financials (Cont'd)

### **ROIC Calculations (IFRS)**

\$mm			
	FY2021A	FY2022A	LTM
EBIT	77	77	85
(+) Amortization	5	6	6
EBITA	82	83	91
(+) One-Time Costs	1	8	6
Adj. EBITA	83	90	97
Tax Rate	22%	20%	20%
Adj. NOPAT	65	72	78
Shareholders Equity	(13)	(124)	(122)
(+) LT Debt	425	494	306
(+) ST Debt	79	175	371
(-) Cash	(64)	(77)	(63)
Invested Capital	426	467	491
Adjusted ROIC	15%	15%	16%

### **Selected Risk Factors**



Unless the context otherwise requires, all reference in this subsection to the "Company," "CorpAcq," "we," "us" or "our" refer to CorpAcq Limited and its subsidiaries and CorpAcq Group Plc. The risks presented below are some of the general risks to the business and operations of CorpAcq, Churchill and CorpAcq Group Plc following the consummation of the proposed transaction (the "Post-Combination Company") and are not exhaustive. The list below is qualified in its entirety by disclosures that will be contained in the future filings by the Company, Churchill, each of their respective affiliates or by third parties with SEC, including the Registration Statement and Annual Reports and Quarterly Reports filed by Churchill with the SEC on Forms 10-K and 10-Q respectively, and any other documents filed in connection with the proposed transaction. The risks presented in such filings may differ significantly from and may be more extensive than those presented below. The list below is not exhaustive, and you are encouraged to perform your own investigation with respect to the business, financial condition and prospects of CorpAcq. You should carefully consider the following risk factors in addition to the information included in this presentation. CorpAcq may face additional risks and uncertainties that are not presently known to it or that it currently deems immaterial, which may also impair CorpAcq's business or its financial condition. These risks speak only as of the date of this presentation, and neither the Company nor Churchill undertake any obligation to update the disclosure contained herein. In making any investment decision, you should rely solely upon independent investigation made by you. You acknowledge that you are not relying upon, and have not relied upon, any of the summary of risks or any other statement, representation or warranty made by any person or entity other than the statements, representations and warranties of the Company and Churchill explicitly contained in any definitive agreement you ente

#### Risks Related to the Company's Business and Industry

- We are subject to risks relating to economic disruptions, decreased market demand and other macroeconomic factors that are beyond our control, including the effect of the conflict between Russia and Ukraine, inflation and the COVID-19 pandemic.
- There are risks to our acquisition strategy, and there are no guarantees that we will be able to carry out acquisitions as planned, or with favorable conditions or at all.
- The acquisitions and investments we conduct could be unsuccessful or consume significant resources, which could adversely affect our operating results.
- · CorpAcq's ability to continue as a going concern depends in part on obtaining sufficient funding to finance its operations.
- Following the consummation of the proposed transaction, the Post-Combination Company will be a holding company and will depend on the cash flows from the subsidiaries to pay dividends.
- Certain of CorpAcq's subsidiaries are not wholly owned which means that CorpAcq and its group of companies may not always be able to unilaterally control shareholder decisions taken in respect of such subsidiaries.
- CorpAcq and its subsidiaries are subject to increasing risks arising from climate change, environmental considerations and broader ESG, together with the requirement to comply with and associated costs of increased regulation or changes in regulatory regimes.
- We are subject to risks relating to due diligence of our acquisition targets, which may not identify all material risks relating to their businesses, and we may not realize the expected benefits of such arrangements.
- . Competition for suitable acquisition targets may lead us to not being able to carry out future acquisitions at a reasonable cost or at all, which could adversely affect our operating results.
- Our growth and expansion strategy may not materialize as planned or at all.
- If the Post-Combination Company fails to comply or lacks the appropriate internal controls, it could be subject to sanctions or investigations by the Commission or other regulatory authorities.
- We are dependent on cash flows from our portfolio companies.
- Many of our portfolio companies operate in sectors that are vulnerable to competition, and failure of our portfolio companies to adequately compete in their respective industries could have an adverse effect on our results of operations.
- We are a decentralized company and place significant decision-making authority, including decisions regarding operations, governance and finances, with our subsidiaries' management, which presents certain risks, and we may not always have visibility into or control over such decisions.
- We are subject to risks relating to partly owned portfolio companies.
- . We are subject to risks relating to our information technology systems, financial accounting and other data processing systems, such as cybersecurity risks and risks related to data privacy.
- · We are subject to risks relating to third-party suppliers, customers, contractors and subcontractors.
- We and our portfolio companies are subject to risks relating to increased prices of raw materials and disrupted supply chains, which may result in our portfolio companies being unable to purchase necessary materials at a reasonable price or at all, and may cause our portfolio companies to raise end consumer prices of any produces or services.
- Our insurance coverage, including any insurance coverage held by our portfolio companies, may not cover all potential losses and there are no guarantees that we or our portfolio companies can retain such insurance coverage at a reasonable cost or at all.
- Potential divestments of our portfolio companies may give rise to us becoming subject to additional risks and costs.
- We and our portfolio companies could be subject to increased regulation or changes in regulatory regimes which will impact our financial performance.
- The industries we serve can be seasonal, cyclical and affected by weather conditions, the combined effects of which can adversely impact our results of operations.
- · A portion of our future growth is based on the ability and willingness of public and private entities to invest in infrastructure.
- Our business will be adversely affected if we are unable to protect our intellectual property rights from unauthorized use or infringement by third parties.
- Our operating and financial results forecast relies in large part on assumptions and analyses that we have developed. If these assumptions or analyses prove to be incorrect, our actual operating and financial results may be significantly below our forecasts.
- Our forecasts are predicated on maintaining our current acquisition pipeline. Failure to maintain this pipeline, or if acquisitions are different than we've predicted, our financial results may be negatively affected.

### **Selected Risk Factors**



#### Risks Related to the Company's Employees and Human Resources

- There are no guarantees that we are able to retain and recruit key personnel, including our senior management, and other employees to meet current or future needs at all or at a reasonable cost.
- There are no guarantees that our portfolio companies will be able to retain and recruit key personnel, including senior management, and other employees to meet current or future needs at all or at a reasonable cost.
- We and our portfolio companies are subject to risks relating to workspace accidents, investigations and claims for compensation as a consequence of compliance deficiencies. We may also be subject to disruptions in the business due to work stoppage and strikes.
- Misconduct by our employees, subcontractors or partners or our overall failure to comply with laws or regulations could harm our reputation, damage our relationships with customers, reduce our revenue and profits, and subject us to criminal and civil enforcement actions.

#### Risks Related to Litigation and Regulation

- We are subject to evolving laws and regulations that could impose substantial costs, legal prohibitions or unfavorable changes upon our operations, and any failure to comply with these laws and regulations, including as they evolve, could result in litigation and substantially harm our business and results of operations.
- · We are subject to risks relating to disputes and other legal proceedings that may be time consuming and costly.
- If we fail in complying with applicable data protection regulations, such as the GDPR, our compliance costs may increase and in the event of compliance deficiencies, we may become subject to significant fines and liable for damages.

#### Risks Related to Indebtedness and Financing Transactions

- We are subject to financing risks. There are no guarantees that we can meet our financing needs for our operations and future investments at a reasonable cost or at all.
- We will require a significant amount of cash to service our debt and our ability to generate cash depends on many factors beyond our control and any failure to meet our debt service obligations could materially adversely affect our business, results of operations and financial condition.
- We are subject to risks relating to increased interest rates and any adverse developments in the credit markets.
- Our failure to comply with the agreements relating to our outstanding indebtedness, including as a result of events beyond our control, could result in an event of default that could materially adversely affect our business, results of operations and financial condition.
- Our debt financing could adversely affect our ability to raise additional capital to fund our operations, limit our ability to react to changes in the economy or our industry and prevent us from meeting our obligations.

#### Risks Related to Tax

- We may be treated as a U.S. corporation for U.S. federal income tax purposes.
- U.S. holders of Churchill will be subject to U.S. federal income tax on any gain (but not loss) resulting from the Merger without the corresponding receipt of cash.
- The issuance or transfer of Post-Combination Company securities into DTC may be subject to stamp duty or stamp duty reserve tax in the UK, which would result in additional expenses incurred in connection with the consummation of the proposed transaction.
- Unanticipated tax laws or any changes in tax rates or in the application of the existing tax laws to us may adversely impact our results of operations.

#### Risks Related to Churchill

- Churchill's public shareholders will experience dilution as a consequence of the issuance of Post-Combination Company securities as consideration in the proposed transaction and may experience dilution from several additional sources in connection with and after the closing of the proposed transaction. Having a minority share position may reduce the influence that Churchill's public stockholders have on the management of the Post-Combination Company.
- The estimated net cash per share of Churchill's class A common stock that will be contributed to the combined company in the proposed transaction is less than the redemption price. Accordingly, Churchill's public stockholders who do not exercise redemption rights will receive Post-Combination Company securities that may have a value less than the amount they would receive upon exercise of their redemption rights. Further, the shares of most companies that have recently completed business combinations between a special purpose acquisition company and an operating company have traded at prices below \$10.00 per share. Accordingly, Churchill's public stockholders who do not exercise redemption rights may hold securities that never obtain a value equal to or exceeding the per share value of Churchill's trust account.
- Churchill Sponsor VII LLC, Churchill and their respective directors or officers or affiliates may purchase shares from Churchill's public stockholders, which could reduce the number of shares of Churchill's class A common stock that may be redeemed in connection with the special meeting or shareholders, which may reduce the public "float" of Churchill's class A common stock (or, following the closing of the proposed transaction, the Post-Combination Company ordinary A1 shares).
- There can be no assurance that Churchill will be able to consummate the proposed transaction or another initial business combination by February 17, 2024, in which case Churchill will cease all operations except for the purpose of winding up and would redeem Churchill's class A common stock and liquidate, in which case Churchill's public stockholders would only receive approximately \$10.00 per share, or less than such amount in certain circumstances.
- The exercise price for Churchill's public warrants and Post-Combination Company class C-1 shares is higher than in many similar blank check company offerings in the past, and, accordingly, the Churchill's public warrants and Post-Combination Company class C-1 shares are more likely to expire worthless.

### **Selected Risk Factors**



#### Risks Related to the Post-Combination Company Following the Proposed Transaction

- If the proposed transaction's benefits do not meet the expectations of investors, stockholders or financial analysts, the market price of the Post-Combination Company's securities may decline.
- Investors will experience dilution as a result of the issuance of equity securities in the Post-Combination Company as consideration in the potential transaction and may experience dilution from additional sources in connection with and following the proposed transaction, including upon exercise of certain equity securities of the Post-Combination Company
- The Post-Combination Company's management team will have limited experience managing a public company.
- The Company and Churchill expect to incur significant transaction costs in connection with the proposed transaction. Whether or not the proposed transaction is completed, the incurrence of these costs will reduce the amount of cash available to be used for other corporate purposes by the Post-Combination Company.
- The requirements of being a public company may strain the Post-Combination Company's resources and distract its management, which could make it difficult to manage its business.
- Following the proposed transaction, the Post-Combination Company will be a holding company and will depend on the cash flows from the subsidiaries to pay dividends. Risk already included above in "Risks Related to the Company's Business and Industry."
- CorpAcq has identified material weaknesses in its internal control over financial reporting. If CorpAcq and the Post-Combination Company are unable to remediate these material weaknesses or identify additional material weaknesses, it could lead to errors in the Post-Combination Company's financial reporting, which could adversely affect the Post-Combination Company's business and the market price of the Post-Combination securities.

